FY2020 1H Financial Result

December 2, 2019 Mipox Corpration

Mipox Way

Mission

Change The World by Our Converting and Polishing Technologies

Since our founding in 1925, we have developed along with our core technology "Coating," "Slitting," and "Polishing" cultivated over the years. Through this core technology, we will support the change of the world as our mission.

Vision

Japanese No.1 Abrasive Manufacturer and Niche Top Converter

As Japanese No. 1 abrasive manufacturer, we will continue to be trusted from all over the world. We will continue to be at the top in the niche area all the time.

Value

Ownership/One Step Forward/Connected

Manufacturing: "Safety first, then providing Reasonable products and services"

Sales: "Customer Success with our products and services"

Development: "Change Now and Creating New Value by our Technologies"



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01 FY2020 1H Financial Result



01-1 FY2020 1H Financial Result

Both sales and profits are below the same period last year

FY2020 1H Result Summary

YoY change

(Unit: one million yen)	FY2019 1H	FY2020 1H
Sales	3,806	3,716
Operating profit	1	∆92
Ordinary profit	54	∆102
Profit attributable to owners of parent	3	∆137

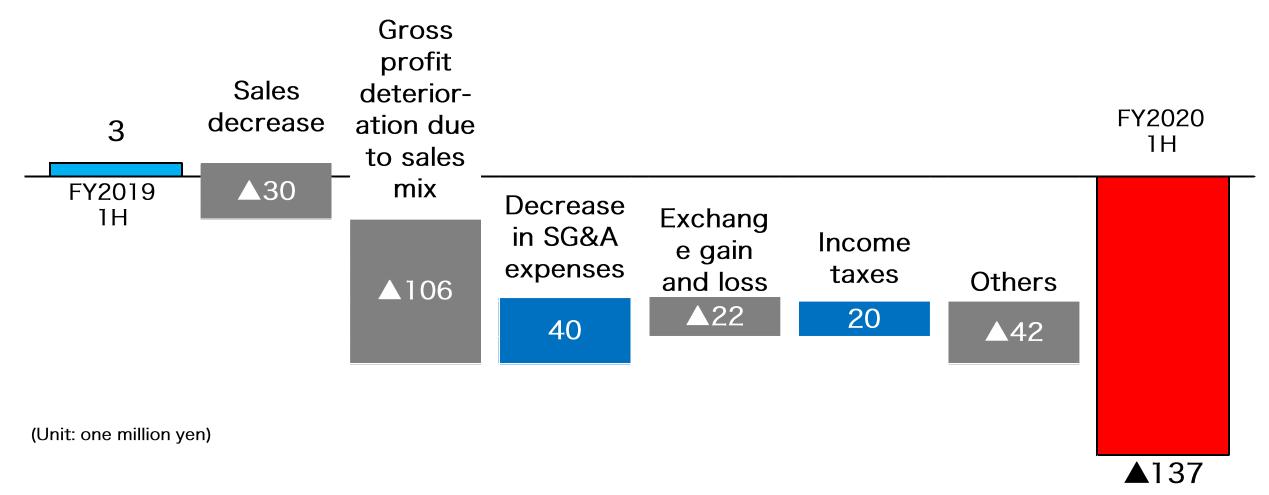
Sales
-89 million yen

Profit attribute to owners of parents
-141 million yen



01-2 FY2020 1H Net Profit Analysis

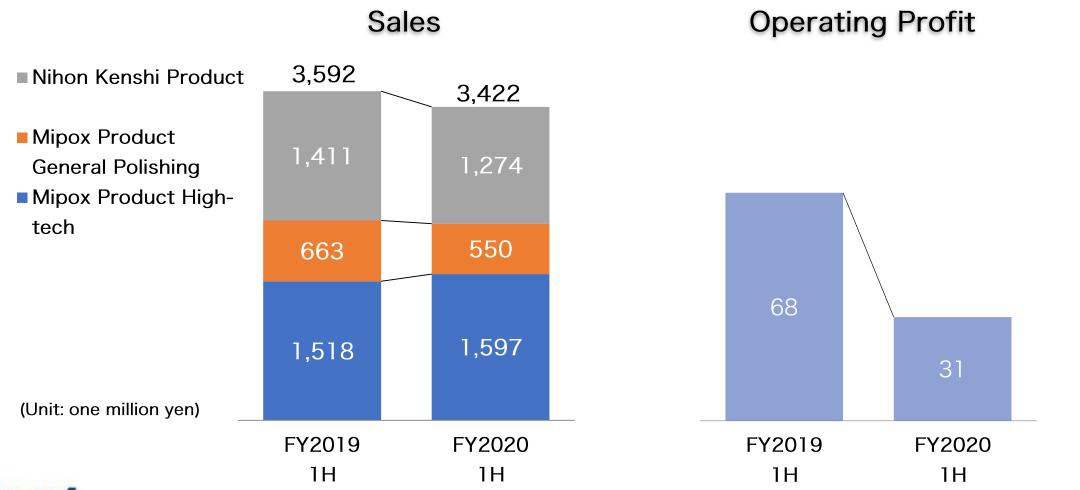
Decreased from the previous year mainly due to a deterioration in gross margin by sales mix





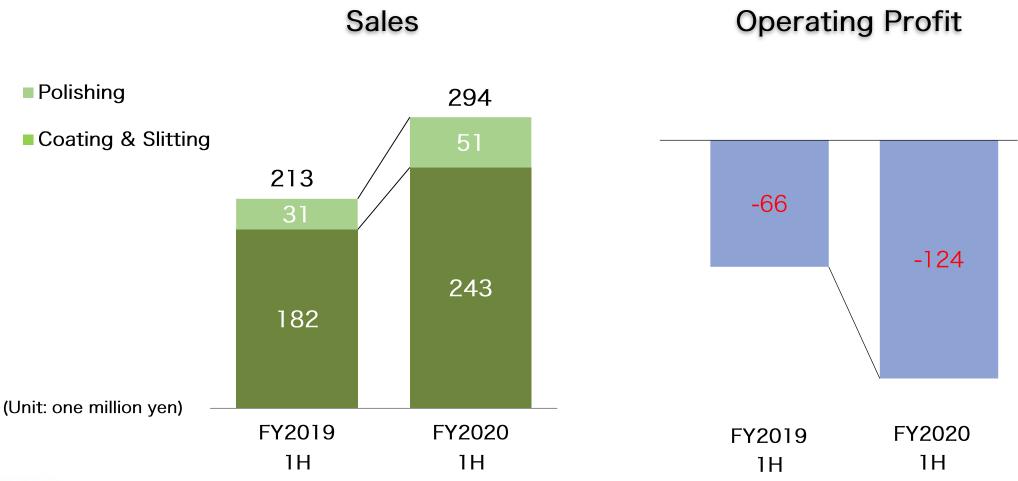
01-3 FY2020 1H Result by Segment - Product Business

Polishing equipment in semiconductor related market increase, but others fall below last year



01-4 FY2020 1H Result by Segment – Processing Service Business

Decrease in profit due to worsening gross margin and increased fixed costs





01-5 Balance Sheet

	Mar-19		Sep-19		Increase/
(Unit: one million yen)	Amount	Component Ratio	Amount	Componen t Ratio	Decrease
Cash and deposits	3,275	26.1%	2,923	25.6%	-352
Inventory	2,343	18.6%	2,302	20.2%	-41
Current assets	8,642	68.8%	7,563	66.3%	-1,079
Tangible fixed assets	3,341	26.6%	3,251	28.5%	-90
Non-current assets	3,925	31.2%	3,839	33.7%	-86
Total assets	12,568	100.0%	11,403	100.0%	-1,165
Short-term loans payable	1,830	14.6%	1,606	14.1%	-224
Current liabilities	4,033	32.1%	3,754	32.9%	-279
Long-term loans payable	3,547	28.2%	2,996	26.3%	-551
Non-current liabilities	4,069	32.4%	3,547	31.1%	-522
Net asset	4,466	35.5%	4,101	36.0%	-365
Total liabilities and net assets	12,568	100.0%	11,403	100.0%	-1,165
Capital adequacy ratio	35.5%		35.9%		+0.4%
Total loans payable	5,377		4,602		-775



02 FY2020 Financial Forecast



02-1 FY2020 2H Forecast

Product business is on a recovery trend and processing service business is expected to be flat

Product Business

- Equipment sales in semiconductor-related market expected to grow further.
- The hard disk market is gradually recovering.
- Nihon Kenshi products are expected to increase from the first half.

Processing Service Business

- Coating & Slitting are flat.
- In the area of polishing service, a steady increase is expected mainly in the next-generation semiconductor field.



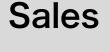
02-2 FY2020 Financial Forecast

Expecting recovery in 2H, and the forecast remain unchanged from the one on May 14, 2019.

FY2020 Financial Forecast

(Unit: one million yen)	FY2019	FY2020
Sales	7,558	8,302
Operating profit	△92	56
Ordinary profit	△253	6
Profit attributable to	△967	242

YoY change



+744 million yen

Profit attribute to owners of parents

+1,209 million yen



03 Progress of Business

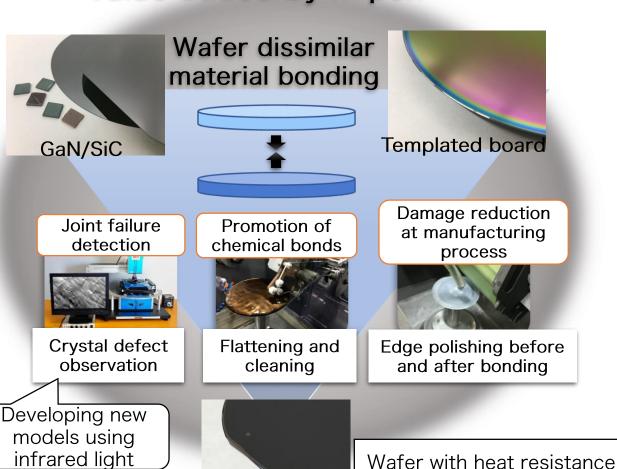


03-1 Polishing Service in the Next-generation Semiconductor Field

Further added value in the next-generation semiconductor field

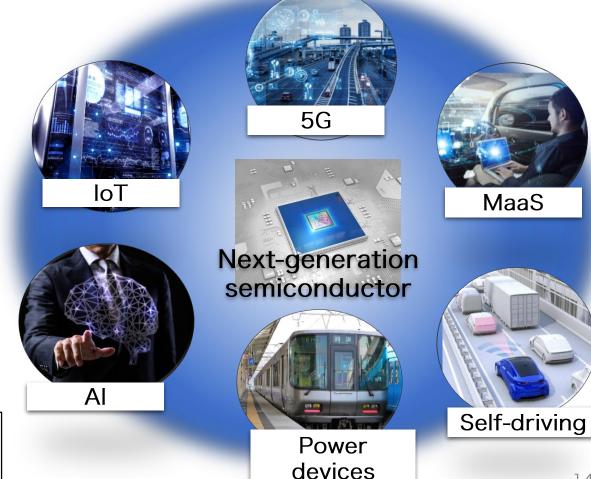
and durability

Value added by Mipox



Bonded wafer

Accelerate the realization of a smart tech society



03-2 Nihon Kenshi Products

Develop new fields in both domestic and overseas with customer solutions



Magic tack paper

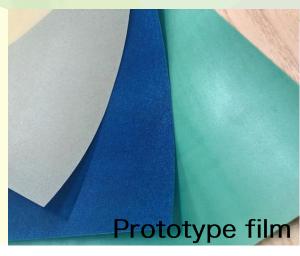
Abrasive paper improving work efficiency for automobiles and construction machinery.





Diamond polishing film

Abrasive film with diamonds created in collaboration with Mipox used for shaft polishing.



Flexible polishing film

Abrasive film utilizing flexibility to fit even complex shapes for automobile repair painting finish.



03-3 Retroreflective Material (Ref-Lite)

"Rebranding" to develop new areas different from conventional safety field.

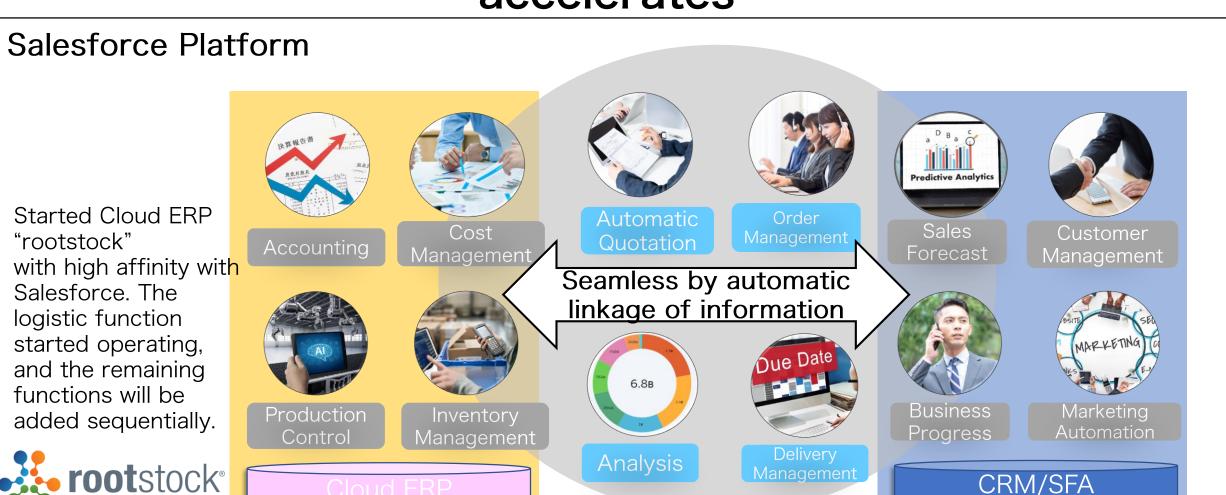






03-4 DX-Promotion of digital transformation

Part of Cloud ERP has started operation and DX accelerates





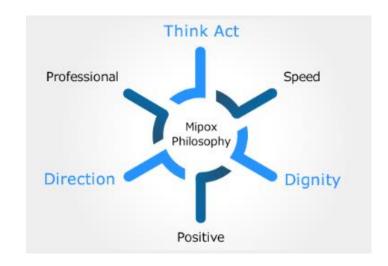
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